

Services for manufacturers

Supporting you every step of the way



www.blum.com

 **blum**[®]

Furniture fittings and services – the complete package for your customers



Marketing

1

Concept,
planning and
quotation

2

Design

3

4

The higher the demands placed on top-quality furniture, the greater the need for creative solutions. That is why we offer you more than just top-quality fittings. We provide a wide range of services that go beyond just the supply of Blum products, to offer comprehensive support for all work and process steps, from planning to manufacturing, from ordering to marketing.



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Advantages for both sides

Let cabinet makers know about the versatile range of Blum services! Together, we can support them when using Blum products.

Benefits for you as a distributor:

- Our services help cabinet makers select the right fittings, increase the quality of their work and boost process efficiency. One example is the digitised ordering process, which prevents mistakes and reduces the number of returns.
- With our services, you are offering added value to cabinet makers, which will in turn make you their preferred distributor.
- Put your furniture fittings expertise at your customers' disposal and use our configurators for training purposes.
- You can also draw on our services for customer advice and support.

Ordering

5

Manufacturing

6

Delivery and
assembly

After sales
service

1

**Marketing Media Library**

Our online Marketing Media Library is stocked with first-rate marketing documents, always up-to-date, available at all times and ready to be integrated into your own marketing initiatives.

2

**Product database**

Our product database provides access to all the latest technical product information (dimensions, illustrations, planning graphics, CAD data, etc.) for planning and designing furniture, thus facilitating the product selection process.

3

**Product Configurator and fittings library**

The Product Configurator allows manufacturers to quickly and easily find the right fittings solutions, order parts directly from the distributor using precise parts lists and download manufacturing information. Individual configurations can be saved in “My library” and re-used as templates whenever needed.

4

**Cabinet Configurator**

The Cabinet Configurator helps manufacturers plan, order and assemble cabinets containing Blum fittings. The pertaining parts lists can be sent directly to the distributor.

5

**My projects and My order lists**

This is where manufacturers save and manage their configurations, prepare orders and submit these directly to the distributor.

6

**CAD/CAM Data Service**

The CAD/CAM Data Service gives manufacturers fast and concise access to CAD/CAM data for Blum products whenever they need it.

Requirements:

Register now for Blum digital services.

<https://e-services.blum.com/registration>

**Want to find out more?**

Don't hesitate to get in touch – your contact at Blum will be happy to help.

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www.blum.com/sales-offices

Our sites in Austria, Poland and China are certified to the international standards mentioned below.
Our site in the USA is certified to ISO 9001.
Our site in Brazil is certified to ISO 9001, ISO 14001 and ISO 45001.



ISO 9001
Certified Quality
System



ISO 14001
Certified Environmental
System



ISO 50001
Certified Energy
System



Look for our
FSC™-certified
products

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